

New Haven Chamber of Commerce Newsletter The E-Connection



**A Voice for Business and the
Betterment of the Community**

January 18, 2011

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Member Spotlight

St. Joseph Hospital

Eric Looper, CEO
Brandon Haushalter, COO
700 Broadway
Fort Wayne, IN 46802
Phone: (260) 425-3230
Fax: (260) 425-3222
Website: www.stjoehospital.com



St. Joseph Hospital has served the health needs of our community for more than 140 years. St. Joe opened as Fort Wayne's first hospital in 1869. Originally it began in the Rockhill Hotel which was located almost exactly where the hospital sits today. The hotel was purchased by Bishop Dwenger for \$52,000. After several years the building was torn down and the original medical structure was built in its place. St. Joe Hospital began as a mission of the Poor Handmaids of Jesus Christ with Sister Casper as the original administrator.



CEO Eric Looper stated, "With such a proud history, many conversations about St. Joe revolve around

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it being the oldest hospital in town, but that only pertains to the bricks and mortar. We now have state-of-the-art care on par with any other hospital you walk into."

Since 1998, St. Joseph Hospital has been a member of Lutheran Health Network and is committed to continuing Christ's healing ministry by providing high-quality, cost-effective healthcare services to the communities it serves. St. Joseph Hospital strongly advocates the values of dignity, compassionate care and quality-of-life for its patients, families and caregivers with sensitivity to the poor and disadvantaged.

COO Brandon Haushalter said, "We really have invested a tremendous amount in this facility with cutting-edge equipment to make sure that we are able to serve the people of this area in a very advanced way. Recently we've installed a brand new state-of-the-art catheterization lab



Cath Lab

downstairs that, very honestly, is the most advanced cath lab in the region. We have also purchased two new CT scanners to bolster our ongoing technology upgrades."

St. Joe Hospital boasts all-digital mammography, brand new ultrasound and digital x-ray machines. An obstetrics unit called The Birthplace has also undergone an expansion and renovation in recent years that includes hard



wood floors and flat screen TVs. "We have worked very hard here so that we can continue to fulfill our mission of the high-

quality, cost-effective care to individuals living in and around the heart of the city," said Haushalter.

To read the rest of this story click [here](#).

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Our Sponsors

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Members In the News

New line of compressed air filters from Parker offer revolutionary "top-load" design for space constrained applications and fast, easy element change-outs.

The Filtration and Separation Division of Parker Hannifin, the global leader in motion and control technologies has introduced a new line of "top-loading" compressed air filters. These filter housings are designed to make element change-out in even the most space-challenged environments faster and easier. The drain connections do not need to be disrupted during the change-out process. For more on this story click [here](#).

Familiar Face Selected to Take Top Spot at Dupont

Chad Towner to Become Hospital CEO at End of November

After conducting a nationwide search, the Dupont Hospital Board of Directors is turning to an administrator with deep roots in the community. Effective Nov. 29, Chad Towner will join the leadership team at Dupont as the hospital's chief executive officer. Towner was the chief operating officer at Lutheran Health Network sister facility St. Joseph Hospital until taking the CEO position at Plateau Medical Center in Oak Hill W. Va., almost two years ago.

Dupont board members were won over by Towner's familiarity with the hospital's culture of providing unparalleled customer service.

"Chad is a leader who knows firsthand that Dupont's growth during its initial decade is directly related to providing patients an experience that is not only high tech but also high touch," said Todd C. Rumsey, MD, Dupont Hospital board chair and Lutheran Health Network board member. "His development as an administrator is consistent with our evolution as a hospital, and both are ready to capitalize on the opportunities that lie ahead. I am especially excited that Chad and his family are choosing Dupont Hospital and Fort Wayne over all of the other opportunities available to them." For more on this story click [here](#).

Parkview Women's & Children's Hospital welcomes first baby to be born at hospital in 2011

Saturday, January 1, 2011 - Parkview's Women's & Children's Hospital on the Parkview North campus today welcomed the first baby to be born at the facility in 2011.

Trade Shows Make a Comeback in 2011

In the last two years, trade shows took a hit. But 2011 looks promising as many companies pull themselves out of the recession. If you're one of those companies that intend to spend some of your marketing budget on displaying at trade shows this year, look for these trends to help you attract more customers to your booth.

Technology is king.

These days, technology rules and tradeshow displays are no exception.

Green is here to stay.

For anyone who thought that going green was a fleeting fad, it's still a trend in tradeshow displays.

Pictures are stronger than words.

You have precious few seconds to capture the attention of a tradeshow attendee. To read this entire story click [here](#).

David Nowak and Brian Lang have joined **Comcast Business Services** as territory managers for Fort Wayne. David Nunnally, Tony Kohne, Gary Kart and Jeff Enrietto have been inducted into the 100% Achiever's Club as territory managers for their contributions of Comcast Business Services in 2010.

Dave Kuhn, PT,MS,COMT,ATC,CSCS, and co-owner of **Indiana Physical Therapy**, has been selected as head athletic trainer for the 10th FINA World Swimming Championships (25M) held in Dubai, United Arab Emirates.

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Chief Executive Officer Named for Lutheran Medical Group

Lutheran Health Network officials released today that William Ehinger has become the chief executive officer of the Lutheran Medical Group. Ehinger has worked in management and operations for Allen Superior Court and in healthcare for more than 20 years. Most recently, Ehinger served as the CEO of Brooklyn Medical Associates. BMA was acquired by Lutheran Medical Group in August. In his new role, Ehinger oversees administrative management for 126 multi-specialty and family practice physicians.

"Bill has a strong background in healthcare-related business that will serve him well in leading this diverse physician practice," said Lutheran Health Network CEO Joe Dorko. "Lutheran Health Network is pleased to have Bill's expertise. His experience with family practice will be especially helpful since nearly one-third of the physicians within Lutheran Medical Group are now family practice."

With a Master of Public Affairs from Indiana University Fort Wayne in 1980, Ehinger has focused his career in administration, starting with the court system then moving into the healthcare industry. He and his wife Rose have three grown children including two daughters and a son. Aside from his career, Ehinger, a Fort Wayne native, enjoys recreational boating and do-it-yourself projects with his family.

Lutheran Medical Group caregivers specialize in 13 areas of expertise including allergy, cardiology, electrophysiology, endocrinology/diabetes, family practice, gastroenterology, general surgery, hospitalist, infectious disease, internal medicine, pediatric specialties, pulmonology and rheumatology. LMG also takes part in numerous research studies and offers an array of diagnostic services.

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FWRHS RECEIVES LOCOMOTIVE FROM NORFOLK SOUTHERN

The Fort Wayne Railroad Historical Society has received the incredible donation of vintage diesel locomotive no. 57. Constructed in 1957 for the Nickel Plate Road as no. 358, the SD9 type locomotive was built to replace the railroad's venerable Nickel Plate Berkshire type steam locomotives, including the society's own steam engine, no. 765.

In its 50 years of service, no. 57 survived a 1964 merger with Norfolk & Western, which later became Norfolk Southern in 1990. A powerful hauler capable of 1,750 horsepower, the unit was finally retired in 2007.

Initial plans call for the diesel to be returned to its original as-built Nickel Plate black and imitation gold paint scheme and number. The society hopes to eventually return the locomotive to operating condition and is conducting a mechanical inspection to determine the cost of its restoration, though a lot of significant work will be necessary. For the rest of the story click [here](#).

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Brad Paisley To Help Feed Area Hungry

Each person bringing a food donation to the concert for Community Harvest Food Bank of Northeast Indiana will be given a short form to fill out requiring their name, address, and a cell phone number that can be called that evening to alert the concert-goer that they have won. Their name will also appear on the large screen. For every five items donated, a form will be filled-out and entered in the drawing. The winner will get to meet Brad Paisley, considered one of country music's most original and multi-talented artists with three GRAMMYS and named best Male Vocalist for the last three years by the Country Music Association and the last four by the Academy of Country Music and was 2010's CMA Entertainer of the Year.

"We are so pleased to be able to partner with Brad Paisley," said Jane Avery, executive director, Community Harvest Food Bank of Northeast Indiana. "Clearly he understands the plight of those who are struggling and he wants to use his celebrity to help them. That says so much about his character and Community Harvest is so grateful for his compassion." said Avery. "The kind folks at Live Nation called us and asked what could be done to help and we were thrilled to take them up on their offer!"

Doors open at 6:30PM and the concert begins at 7:30PM . Look for the Community Harvest table to the right of the elevator by the Expo IV doors to drop off your food donation and fill out a form for every five non-perishable food items. No glass, please. A food donation does not constitute admission to the concert and you must already have a concert admission ticket to participate in this opportunity to meet Brad Paisley.

Those attending the Brad Paisley H2O Frozen Over Tour concert at the Allen County War Memorial Coliseum on Friday, January 21 have the chance to get up close and personal with the singer if they also help feed hungry people in northeast Indiana that evening. For every five cans of food brought to the concert each concert-goer will receive a chance to meet Brad Paisley backstage.

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Calendar

***January 19** - Board of Directors Meeting - 7:30 a.m. - Chamber Office

January 18 - Board of Works - 9:00 a.m. - City Administration Building

January 18 - School Board - 6:30 p.m. - EACS Administration Building

January 25 - City Council - 7:00 p.m. - City Administration Building

February 1 - Board of Works - 9:00 a.m. - City Administration Building

February 7 - Park Board Meeting - 7:00 p.m. - City Administration Building

February 8 - City Council Meeting - 7:00 p.m. - City Administration Building

***February 10** - Ambassador Meeting - 7:30 a.m. - Chamber Office

***February 11** - Executive Board Meeting - 7:30 a.m. - Chamber Office

* Indicates a New Haven Chamber of Commerce sponsored event.
For a complete Chamber Calendar click [here](#).

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New and Renewing Members

Welcome to our New Members!

Bitter Sweet Gifts

Don Jennings

4630 Coldwater Road
Fort Wayne, IN 46825
Phone: 260-432-5616

Non-Fiction Productions

Rick Decker

1040 Park Avenue
New Haven, IN 46774
Phone: 260-437-3908
Web: www.nonfictionproductions.com



Located in New Haven, Indiana, Non-Fiction Productions, LLC, was established in November 2002.

Our purpose is to provide our clients with quality, professional video production from concept to completion.

Do you need a commercial produced but you don't know what you want it to look like? We can help with that. Maybe, you already know what you want it to look like and simply need it produced. We can help you with that. We are your complete media source.

Rick Decker, owner and president of Non-Fiction Productions, has worked in video production since 1995. During that time he has produced and edited productions that have received the following awards:

1. Addy Award for single commercial
2. Addy Award for commercial series
3. Associated Press regional news award

J Ruble & Sons Truck Sales, Inc.**Becky Ruble**

23834 Carrier Road, Suite 101

Monroeville, IN 46773

Phone: 260-623-6168**Fax:** 260-623-3139**Web:** www.jruble.com

We are J. Ruble and Sons Truck Sales - a used truck dealer based in Monroeville, Indiana that is family owned and has been serving niche markets for nearly 35 years. We specialize in finding big power trucks and tractors and, if necessary, offer the unique ability to customize that truck to your needs. We started off building grain trucks for our own farming needs and that expanded into dump trucks followed by long wheelbase trucks and wreckers and oil trucks and other specialty trucks. Our frame shop is one of the best in the country and it is the reason that most of the work done in the frame shop is for repeat customers. We build the trucks to meet your needs and to last for years to come.

J. Ruble and Sons is a company that would like to be a long term supplier to you. Our abilities make us unique and quite rare. Please consider us for all of your truck and tractor needs. If we don't have it, we can find it.

Thank you to our renewing chamber partners in business

Van Gilder & Trzynka

SJB Enterprises Inc.

GCG Industries, Inc.

Century 21 Landmark

Beacon Credit Union

[Top of page](#)**CANI hopes to help low-income business owners or start-ups expand through a new loan program.**

Business Expansion Entrepreneurship Development (BEED) is a pilot program through Indiana Housing and Community Development Authority (IHCDA). IHCDA made funding available to Community Action Agencies in the state. CANI was among the few chosen to receive a revolving loan of \$100,000 through a competitive grant process.

In general, the program allows CANI to make microloans to business owners or entrepreneurs who might have difficulty obtaining a loan through traditional means, due to poor or lack of credit. The loan can be used for working capital, real estate, machinery or to purchase another business. Existing business owners are eligible for up to \$25,000; \$10,000 for start-up ventures and \$500 for credit building. To read the entire article click [here](#).

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Snow Removal Reminders**

- The snow plowing responsibilities of the City of New Haven are to clear the streets in a professional, safe and timely manner.
 - City crews will begin plowing all city streets when we receive 3-4 inches of snow.
 - The first priority for snow plows is to clear the main arteries throughout the city. The snow plows will then begin removing snow from your subdivision after the snow stops.
 - It is the responsibility of the resident to make sure your vehicles are off the street as much as possible during a heavy snow. This enables the plows to clear the streets thoroughly and keeps you from getting blocked in. It is NOT the responsibility of the city plows to come back through your street after your vehicle has been dug out and removed.
 - Residents need to clear the end of your driveway and around your mailboxes after your streets have been plowed. Clearing snow away from mailboxes will ensure mail delivery from the Post Office. The snow plows do not intentionally block driveways or mailboxes with snow.
 - City residents need to remain aware of icy road conditions during bad weather. The city typically does not salt streets in subdivisions.
- For further questions, please contact Utility Superintendent, Dave Jones directly at either 748-7056 or djones@newhavenin.org. Any message will be returned promptly.

Did You Know?

- Sidewalks in front of your home or business are required to be cleared by the resident or business owner.
 - City ordinance prohibits throwing snow back onto streets and/or sidewalks once they have been plowed.
- For further questions, please contact Utility Superintendent, Dave Jones directly at either 748-7056 or djones@newhavenin.org.

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Citizens' Academy

**Spring Sessions
Monday Evenings
6:00 p.m. - 8:30 p.m.
(8-Session Curriculum)**

****CLASSES BEGIN****

February 7, 2011

Application Deadline

January 31, 2011

Register Today

**Download Application at
www.newhavenin.org**

or

**Contact Mayor's Office
(260) 748-7070**

For more information click [here](#).

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In Indiana

Daniels proposes automatic tax refunds

Dan Carden, Times of Northwest Indiana

Gov. Mitch Daniels has a plan that could put money in the pockets of Indiana taxpayers years after he leaves office.

The Republican governor plans to ask the Indiana General Assembly next month to establish an automatic taxpayer refund program that would return excess state revenue back to taxpayers without requiring any additional action by the Legislature. Daniels said the details of the plan still are being negotiated, but the idea is that once Indiana has built up a 10 percent budget reserve, any extra revenue that comes in on top of that reserve could not be spent and would have to be refunded to taxpayers.

Current state law does not require any refund of tax revenue, and the General Assembly has the authority to spend it, save it or refund it. Daniels said he wants to make sure legislators remain as fiscally responsible in good times for state revenue as they have in the current bad time. To read this entire story click [here](#).

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They're here to help: Indiana education foes partner to promote the mentoring message

Maureen Hayden, Evening News CNHI Statehouse Bureau Chief

In the fight over education reform in Indiana, there is one thing that adversaries agree on: A caring adult can make a big difference in the life of an at-risk child.

That's the message that two foes delivered in tandem Tuesday at a Statehouse press conference, one day before Indiana lawmakers reconvene for a legislative session in which education reform will play a starring role.

Indiana Superintendent of Public Instruction Tony Bennett and Indiana State Teachers Association Nate Schnellenberger - who disagree on much - endorsed a statewide effort to recruit more mentors for at-risk youth, citing the critical role they can play in educational success. To read this entire article click [here](#).

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Indiana Chamber Offers OSHA Compliance Courses in February

Courses offered in February by the Indiana Chamber will help companies stay compliant with the Occupational Safety and Health Administration (OSHA) standards. The OSHA 10-Hour Voluntary Compliance Course and OSHA 30-Hour Voluntary Compliance Course will be held February 1-4. Participants in the 10-hour course need only attend February 1-2.

Those who complete either class will receive quality training from a team of OSHA-approved instructors, a course certification card from the U.S. Department of Labor-OSHA and an easy-to-follow 400-page manual to take with them. Both courses are presented by Bill Pfister and Bob Pfister of Safety Training & Consulting Inc.

For more information click [here](#).

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St. Joe Hospital cont'd

The state-of-the-art Regional Burn Center, which is well recognized by the community, is one of the ways that St. Joe provides care with sensitivity to those who are in need of its specialized services," Loooper stated, "The Burn Center is often looked at as a service line that is not the most profitable service line to offer. And those that we serve in the Burn Center are often the disadvantaged; a third of the time they are children. It's a unique resource that's only offered at two other hospitals in the entire state."

St. Joe Hospital is also known for its commitment to seniors, focusing on both medical needs and social events. "We have an ACE program, which stands for Acute Care for the Elderly," said Loooper. A geriatric psych unit is another way in which St. Joe Hospital serves the elderly, along with a great transitional care unit for patients who no longer need the full resources of the hospital, but still require short-term medical attention during their recovery or rehabilitation. Another service St. Joe provides for those 55 and older is Senior Circle. It provides numerous activities throughout the year that are listed each Monday in the Journal Gazette.



Burn Unit

Haushalter said, "The 65 plus population is the fastest growing part of our population. So in the next five years a big push for us is to become the primary care facility of choice for seniors. Whatever their ailment or need might be, we want them to feel comfortable and that this is the place where they ought to be because we are catering to their needs."

At St. Joe you'll also find extensive programs devoted to orthopaedics, cardiology, wound care and hyperbaric medicine.

Looper stated that St. Joe has a robust orthopaedics program. "We did more orthopaedic and cardiac cases in 2010 than in 2009. Those are both growing programs for us."



Medical Office Building

On September 17, 2008, St. Joe celebrated the grand opening of its new Medical Office Building. Construction of the \$7 million, 29,000-square-foot facility took nearly a year to complete. The project also included renovation of the existing 36,000-square-foot Medical Office Building and the transformation of the old and new structures into one cohesive space.

"The fact that the sisters never abandoned this location, nor has Lutheran Health Network, demonstrates a great dedication to this community" remarked Haushalter. "It would have been easy for someone long ago to say 'St. Joe is too

burdensome, it would be easier to provide healthcare in another place,' and just close up shop and move somewhere else."

Not only has St. Joe Hospital made it a point to serve the downtown Fort Wayne area, it continues to provide care in the medical office building at 2510 E. Dupont Road, which is located on Dupont Hospital's campus. St. Joe Hospital is also committed to the city's southeast side with services at AnthonyMedicalCenter and Lafayette Medical Center. Both facilities house laboratory and radiology services.

"Our relationship with the Lutheran Health Network is a valuable relationship." Looper continued, "Behind the scenes it gives us more purchasing power and gives us more leverage when working with managed care organizations like Blue Cross, Etna, or United."

Haushalter commented, "We are no longer owned by the Catholic Church, but we are still affiliated with the Poor Handmaids of Jesus Christ, and Sister Carole Langhauser is here every day helping guide us and keep us on mission with the Catholic directive. That is a powerful thing and I don't think it is something that needs to go away. I think our faith focused mission means a whole lot to many of our employees and it means a lot to our patients. The Christian focus is really an important part of our mission and I don't want to see us lose that."

"From a staffing standpoint," Haushalter added, "we at LHN are one big family consisting of more than 7,000 employees regionwide. Together there are eight hospitals and numerous physician practices. One hospital may have experts in a certain field and those experts can go to any of the hospitals to practice. Or if we are getting really busy, Lutheran can flex staff over here if they are available. We do shift people back and forth from hospitals in order to best take care of our patients. The more people you have, the more efficient you can be in sharing those resources."



Eric Looper, Brandon Haushalter

St. Joe Hospital has even expanded into the New Haven area when it helped open up a facility at the Lutheran Health Plaza, previously known as the New Haven Plaza, during this past year. "We recognized that New Haven is going to be an important thing for St. Joe and we really wanted to grow that relationship and expand our presence there. We want the citizens of New Haven to feel like St. Joe Hospital is their healthcare home," commented Haushalter.

St. Joe Hospital has only been a member of the New Haven Chamber of Commerce for a year, but in that short time it has benefitted from the membership. Haushalter stated, "We hosted a Meet Me at 5 and it was fantastic. A lot of the business owners and members of the Chamber came out to that event and that was very successful. Even though it has been a short period of time for us, I think that was a great way to introduce ourselves as a hospital and to network with the community; to let the community know what we have to offer. And we want to continue growing; our goal is to make that clinic as big and robust as possible. As the physicians that we currently have there get full, we plan to add more. There is more space in that plaza and we would like to lease that space all the way down until it is full. It will take a little time to get there, but we have been really happy so far. The doctors have filled up faster than we expected and we hope that that will continue."

So as you can tell, St. Joe Hospital may be the first hospital in the Fort Wayne area, but it is certainly not an antiquated facility. Looper finished by saying, "I think for St. Joe, we will continue to push to make sure that all areas of the hospital have been updated, whether aesthetically or from a technology standpoint, to make sure that we continue to be on par with what Lutheran, Dupont, and Parkview are doing, all while maintaining our original location here in Fort Wayne

because there is a need for healthcare here in this area."

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Our Mission Statement

The New Haven Chamber of Commerce will provide services to its members and, through its strategic partnerships, be a leader in promoting economic development for the benefit of the greater New Haven community.

Board of Directors

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Briljent LLC

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Sue Byrd
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