

## New Haven Chamber of Commerce Newsletter The E-Connection



**A Voice for Business and the  
Betterment of the Community**

June 6, 2011

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This Issue**

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### Member Spotlight

#### **CME Corporation** **Rob Young**

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[www.CMEbuilditright.com](http://www.CMEbuilditright.com)



CME Corporation was established in Fort Wayne in 1972 and the company has had a solid 39 years of successful business. CME works primarily in the tri-state area of Indiana, Ohio, and Michigan, but certainly has the capability of doing projects throughout the country. New Haven native Mark Hellinger, CME's President and Owner, is quoted on their website, "Our valued customers and our talented team are by far CME Corporation's greatest assets." As I interviewed Rob Young, Business Development Manager, it became clear to me that this sentiment seems to be lived out in every area of CME Corporation.

CME is a design/builder first and foremost. What that means is that they can work with a party from initial concept and design, to formal design, to construction, and then for all of the aftercare including expansions, renovations, etc.


## Hot Deal & Job Posting

**Log into your chamber member portal to list your employment opportunities or advertise your own store special!**

### Access

[www.chamberlogin.com](http://www.chamberlogin.com)

To receive your Login and Password contact the Chamber Office.



**HOT DEALS!**

Offers From Chamber Members.

Here you could find anything from simple auto repair specials to real estate opportunities for your family or business.



Your New Career Could Be Just a Click Away....

Posted By Member  
Businesses of the:



In speaking with Young, he explained how CME can take the building concept to a building plan, the building plan to State of Indiana approval, and then into the

field to construct the facility. This can all be done primarily in house due to the variety of skill sets which comprise the CME team. Along with their experts such as an in house registered architect, CME has a field crew that averages about 35 persons (with capacity to go up when projects dictate). Young stated, "We self perform a good number of the trades - concrete, certain demolition, light steel erection, rough carpentry, finish carpentry, those kinds of things. We can design it and we can build a good share of it. For those things we don't self-perform, we work well with any number of subcontractors in the area."

To emphasis this point, Young talked about an especially difficult project CME tackled in November of 2002; the Cooper Farms Cooked Meats Plant in Van Wert, Ohio. The



Cooper plant was nearly leveled by a tornado. CME was contacted to see if they could rebuild the plant in a 5-½ month time span; a nearly impossible task. If the Cooper plant could not be rebuilt in that short time span, the company would not have rebuilt the plant at all and would have had to make other plans. CME took on the task and according to Young it became literally a day and night operation. He said, "I know at one point there were over 100 folks in the field working on that particular project." Young explained how this particular project emphasized the ability of CME to do design/build projects. Through the design/build process you can design and get approval for portions of the building, while you continue building. Because of this type of project management, building goes on continuously with no down time while waiting for various approvals. CME is rightly proud of the fact that they rebuilt the Cooper Farms plant and have since expanded the facility several times. CME also recently won a pretreatment facility project at Cooper Farms' St. Henry, Ohio, meat processing facility.

For the rest of the story click [here](#).

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## Our Sponsors



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## Members In the News

**Trinity Home Design Center** continues to be the premier supplier of decorative lamps, lighting fixtures, accent decor, kitchen cabinetry, and bath fixtures, as well as plumbing, home exteriors, windows and doors to the Fort Wayne area. May 27 they opened their doors for their annual customer appreciation day. Along with the fellowship was great food for all. It was simply Trinity's way of saying "Thank You" to the customers that have kept them going for over 50 years. Trinity Home Design Center continues to bring you exceptional quality, beautiful products, and customer focused service. Trinity Home Design Center for every area of your home.



**Cap-N-Cork** has two tastings scheduled at their New Haven location. Join them on Saturday, June 11th from 4 - 7 pm. for a Crown Royal Tasting and see the Crown Car! Then join them Friday, June 17th, for a tasting of great wine, beer, and spirits.



Dennisign now has a new name Go Graphics. To visit their web site click [here](#).  
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## Calendar

**June 6** - Park Board - 7:00 p.m. - City Administration Building

**June 7 - 11** - Canal Days - Broadway will be closed

**\*June 9** - Ambassador Meeting - 7:30 a.m. - Chamber Office

**June 9** - Heritage Association - 7:00 p.m. - Old City Building

**\*June 10** - Executive Meeting - 7:30 a.m. - Chamber Office

**June 14** - New Allen Alliance - 7:30 a.m. - EACS Administration Building

**June 14** - City Council - 7:00 p.m. - City Administration Building

**\*June 15** - Annual Golf Outing

\* Indicates a New Haven Chamber of Commerce sponsored event.  
For a complete Chamber Calendar click [here](#).

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## New and Renewing Members

***Thank you to our renewing chamber partners in business ....***

**Crown Battery System, Inc.  
Hampton Publishing  
Hupp Aerospace/Defense  
New Haven Plaza/Parke Group  
Service Mechanical, Inc.  
RTS of Indiana/ITM**

**Midwest Business Brokers, Inc.**  
**Hector F. Perez, M.D., P.C.**

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**In New Haven**

**Canstruction Huge Success!**

The New Haven High School Canstruction Team won several honors this year including "Structural Ingenuity" and "2nd Honorable Mention". The students built 3 hot air balloons for this year's structure. They chose the colors of the 2 smaller balloons to symbolize the transition of Paul Harding and New Haven.



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**2011**  
**CANAL DAYS**  
**June 7-June 11**

The 2011 New Haven Canal Days Festival will be held from June 7-11 in Schnelker Park. Join us for Midway Rides on Broadway, Kids' Day, Movie Night, the Parade, Senior Picnic, various entertainment groups and much, much more.

Tues June 7 Midway Rides Open  
 Invade Schnelker Park

Wed June 8 Midway Rides (Buddy Night)  
 Food Tent Opens  
 Exhibit Tent Opens  
 Karaoke Finals

Thurs June 9 Midway Rides (Family Night) Food Tent  
 Arts & Crafts Tent Opens Exhibit Tent  
 Brad Kelsey Band



Fri. June 10 Midway Rides Food Tent  
Arts & Crafts Tent Exhibit Tent  
Cadillac Ranch Band

Sat. June 11 Parade 11:00 a.m. Kids' Day  
Midway Rides Food Tent  
Arts & Crafts Tent Exhibit Tent  
Spike & the Bulldogs Amazing Race

Look for the Festival tabloid for a schedule of events coming soon. For more information, contact the New Haven Park Department at 749-2212. For a complete list of events, visit the website at [www.newhavencauldays.org](http://www.newhavencauldays.org)

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## Jury Pool Update

Jury Pool is still projecting a Mid-June opening date. Click below to see a sneak peek of the construction and a video tour of what has already been done.



Mike Clendenen Interview for Jury Park and Pool

This video can also be seen on [New Haven Bulletin](#).

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## New Haven · Adams Twp Parks and Recreation Board

1125 Hartzell Street · New Haven, Indiana 46774  
Phone: 260/749-2212 · Fax: 260/493-6382

Contact: Mike Clendenen, Parks Superintendent  
Tel. 260.749.2212  
Email: [mclendenen@newhavenin.org](mailto:mclendenen@newhavenin.org)

For Immediate Release

***New Haven Parks and Recreation offers opportunities to businesses or organizations to sponsor a free swim day for the community.***

On May 2<sup>nd</sup>, the New Haven Park Board made the decision to allow area businesses and organizations to pay a \$150 sponsorship fee, which would allow individuals free admittance into Meadowbrook Pool between 12:30 – 5:00pm on the select Wednesday or Sunday. "This opportunity has the potential to benefit many individuals and we are excited to be able to provide opportunities for the community to become involved and promote active play, family fun and recreation," states Mike Clendenen, Parks Superintendent.

New Haven, IN, May 27, 2011. New Haven Parks and Recreation is proud to announce the Meadowbrook Community Association will be sponsoring free swim for the community every Wednesday beginning June 15<sup>th</sup> through the summer until August 3<sup>rd</sup>. Individuals wishing to swim at Meadowbrook Pool may do so for free during these Wednesday's from 12:30pm- 5:00pm. "As a community, we are dedicated to health improvement of children and adults through swim," says Candace Lauber, Meadowbrook Association President.

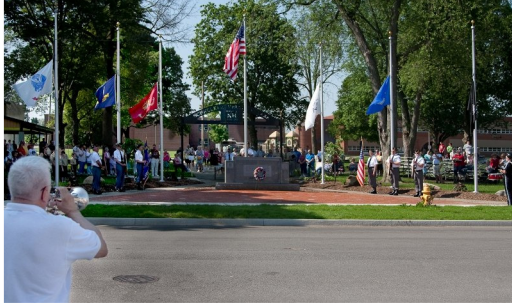
The tentative opening date for Meadowbrook Pool will be June 13<sup>th</sup>. Regular hours will be 12:30 – 5:00pm and 6:00 – 8:00pm daily and will remain open until at least August 7<sup>th</sup>.

An Equal Opportunity Employer

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### Memorial Day Celebration

The Memorial Day Celebration held at Schnelker Park went well. The weather cooperated and there was a good crowd of residents at the memorial.



Photos were



taken by Craig Dellinger.

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## **In Indiana**

### **Annual Washington D.C. Fly-in September 21-22, 2011**

We would like to invite you to join other Indiana business leaders at this year's D.C. Fly-in on September 21-22. The Indiana Chamber of Commerce believes in the importance of Hoosier business leaders meeting with their representatives in Congress to discuss federal policy and how it impacts their companies and employees. We hope you will join us to make this the largest gathering of Indiana business leaders to hit Washington in years!

Why join us in Washington this fall?

- Your members will receive the group discount of \$99 (that's \$50 off the published registration fee)
- You will have the opportunity to speak directly with Indiana representatives and senators about the need to reign in out-of-control spending in Washington and the issues important to you and your organization.
- This is a great chance to meet with the newest members of the Indiana delegation less than one year into their first term in office
- Discuss the threats to businesses and employees that still remain as Congress begins to wind down for the year

Five Enhancements for 2011:

1. Your chamber will be recognized as an event partner
2. Issue briefing session on day one of the trip
3. Opportunity for three House office visits
4. Broader delegation participation in panel discussion/dinner
5. Group facilitator to lead office visit discussions

This September, we again want a strong, visible presence in Washington. You are urged to attend, to invite your key business members and community leaders, and to be heard on federal issues of importance to your community. I hope that you will start making arrangements for this worthwhile trip.

**Join us! Contact Kerri Begley to learn more about this event.**

**(317) 264-7504**

**[kbegley@indianachamber.com](mailto:kbegley@indianachamber.com)**

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CME cont'd

Some more local buildings that CME has constructed are the new facility for Summit Foundry Systems in the Wayne Haven Industrial Park, and the building that now houses the Manufacturing Technology Centre also in Wayne Haven. CME built the retail center structure and then built out the Indiana Physical Therapy suite in that center on Isabella Drive. Some other local buildings would be the Indiana Tech

Warrior Fieldhouse which was built using a former grocery store as a starting point. CME utilized eco-friendly, recycled turf to mimic outdoor materials and special toxic-free impact cladding to provide a highly functional and environmentally responsible facility. Also the expansion of Bishop Dwenger High School in which CME worked around school faculty and students to keep Dwenger's highly prestigious facilities moisture and disruption-free throughout its rigorous renovation and classroom addition project.



Cooper Farms

CME has as a goal to expand its clientele not only in number but geographically as well. That is where Young comes in. Rob Young had served as president of the Fort Wayne-Allen County Economic Development Alliance prior to his employment at CME. He joined CME in August of 2010. Because of his ties with the business community his strength lies in "chasing projects," which he enjoys and does every day. His

background in economic development also gives him a little different approach to projects. Young said, "It boils down to time on task. Growing clientele is all about details; what are the opportunities, what are the challenges, what are the resources and how do they fit together. Somebody needs to be driving that train. "To rely on others who have other primary roles here isn't fair, and it also means certain opportunities don't or aren't pursued because there isn't the capability. I was brought in to pursue those opportunities because my job really is to run down the details and focus on the finer points of either relationships or potential projects."

What Young finds most interesting about working at CME is the breadth of talent in the team. Young said, "It is an interesting collection of folks and I mean that in the most positive way. You have individuals who are experts at estimating and architecture, and project managers physically running the project both from within the headquarters as well as in the field. Then you've got all of the skills of the crew members in the field. I have a hard time remembering working in a place with such diverse talent that comes together so seamlessly."



Summit Foundry

CME Corporation has been an active member of the New Haven Chamber of Commerce going back to 1999. CME does take advantage of the Office Depot Discount Program, but Young feels the simple networking opportunities and access to the membership is critical to their business. Also, at this time Young is one member of the Chamber's Board of Directors. Young said, "I like smaller community chambers because they really are active voices in their communities, and it's fun to be involved."

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## Our Mission Statement

The New Haven Chamber of Commerce will provide services to its members and, through its strategic partnerships, be a leader in promoting economic development for the benefit of the greater New Haven community.

### **Board of Directors**

Charles Hatten, Chairperson  
Briljent LLC

Steve Harants  
Miller & Harants Law

Darren Renier, Treasurer  
Community Development Corporation

Larry Lash  
Lash Auto Services, Inc.

Cindy Frederick, Past-Chair  
1st Source Bank

Dan Hodges  
Compass CPA Group

Tom Barfell  
Do It Best Corp

Bob Nelson  
Add Results LLD

Craig Dellinger  
New Haven Print & Copy

Jeff Stephen  
O'Neal Steel, Inc.

Vicki Shipp  
Pre-Paid Legal

Kevin Walsh  
Trinity Home Design Center

Sherri Berghoff  
Harbour Assisted Living

Rob Young  
CME Corporation

Denny Metzger  
Talon Restoration and Cleaning

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Chris Hissong  
East Allen County Schools

Andi Udris  
Ft. Wayne - Allen Co.  
Econ. Development  
Alliance

Marjorie Stephens  
Better Business Bureau

Al Weimer  
Grabill Bank

Brian Yoh  
City of New Haven

Chris Baker  
The Etica Group

### **Chamber Staff**

Vince Buchanan  
President/CEO  
Representative

Sue Byrd  
Member Services

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Web site: [www.newhavenindiana.org](http://www.newhavenindiana.org)

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